

ARTICULATION AGREEMENT
between
Herkimer County Community College and SUNY Polytechnic Institute

This agreement provides graduates of Herkimer County Community College's (HCCC) Associate of Applied Science (A.A.S.) degree program, with a transfer path to the Bachelor of Science (B.S.) degree at the State University of New York Polytechnic Institute (SUNY Poly). Degree path is as follows: **A.A.S. degree in Business: Fashion Buying and Merchandising** to the **B.S. degree in Business Administration**.

Objectives of the Agreement:

1. To guarantee admission of transfer students from HCCC who satisfy the criteria described in this agreement.
2. To attract qualified students to HCCC and SUNY Poly.
3. To provide specific information for transfer students who wish to pursue a baccalaureate degree.
4. To encourage academic coordination between HCCC and SUNY Poly.

Agreement:

1. SUNY Poly agrees to accept HCCC graduates from the A.A.S. degree stated above who meet the admissions criteria at their term of transfer for the B.S. degree indicated at SUNY Poly, which is currently a 2.75 GPA.
2. Students who have followed the Advisement Plan attached to this agreement will receive the agreed upon hours of transfer credit towards the hours required for the B.S. degree. Credits remaining to complete the identified B.S. degree will be available in partnership with HCCC and SUNY Poly.
3. Students will maximize transfer credit by following the attached Advisement Plan. Any deviation from the suggested electives outlined in the plans may affect transfer credits and time to B.S. degree completion.
4. Both HCCC and SUNY Poly agree to encourage qualified students to participate by providing information and assistance to prospective transfer students. HCCC will list the agreement in its college catalog and website, and make information available to advisors and students.
5. Both colleges may publicize the articulation in the appropriate college publications, bulletins and college websites.
6. The terms of the articulation will remain in effect until March 2023 or amended by mutual agreement; Advisement Plans will be reviewed annually and appropriate curriculum changes made do not affect the terms of this agreement. This agreement is effective upon signature.

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SIGNATURE PAGE

Herkimer County Community College

SUNY Polytechnic Institute

Cathleen C. McColgin, Ph.D. Date
President

Grace Wang Ph.D. Date
Interim President

Michael Oriolo Date
Provost

Steven M. Schneider Ph.D. Date
Interim Provost

William McDonald Date
Associate Dean of Academic Affairs
Business, Health, Science, and Technology Division

Xinjian Lu, Ph.D. Date
Dean of College of Business Management

Herkimer County Community College Business: Fashion Buying and Merchandising A.A.S					SUNY Polytechnic Institute Business Administration				
Course #	Course Title	SUNY Gen Ed		Credits Granted	Course #	Equivalent Course Title	Common Core		Credits Accepted
Year One-Fall					Year One-Fall				
BU 111	Business Organization and Management			3	BUS 101	Intro to Business			3
BU 145	Princ Retailing			3	MKT 000	Marketing Elective			3
BU 225	Customer Service Management			3	BUS 000	Business Elective			3
EN 111	College Writing	BCM		3	ENG 101	Basic Communications			3
FS 100	First Year Student Seminar			1	FYS 100	First Year Seminar			1
IS 111	Keyboarding Essentials			1	CSC 000	CS Elective			1
	Business Elective			3		Business Elective			3
Year One-Spring					Year One-Spring				
BU 112	Business Communications			3	BUS 000	Business Elective			3
BU 114	Accounting I			3	ACC 201	Intro to Financial Accounting			3
BU 141	Intro Marketing			3	MKT 301	Marketing Management Principles			3
BU 143	Advertising			3	BUS 000	Business Elective			3
BU 157	Textiles			3	MKT 321	Advertising Management			3
	Physical Education Activity			1	REC 000	Physical Education Activity			1
Year Two-Fall					Year Two-Fall				
BU 156	History of Costume			3	BUS 000	Business Elective			3
EN 112	College Literature	HUM		3	ENG 110	Intro to Literature			3
	Arts Selective	Arts		3	ART 001	Arts Selective			3
MA 141	Pre-Calculus Math	MAT		3	MAT 120	Pre-Calculus			3
	Science Selective	NSC		3	NSC 001	Science Selective			3
	Physical Education Activity			1	REC 000	Physical Education Activity			1
Year Two-Spring					Year Two-Spring				
BU 205	Retail Buying			3	BUS 000	Business Elective			3
BU 257	Fashion Merchandising			3	BUS 000	Business Elective			3
	Business Elective			3	BUS 000	Business Elective			3
MA 127	Mathematical Statistics I (Liberal Arts Elective)	MAT		3	STA 100	Statistics			3
	Social Science Selective	SOS		3	SOS 001	Social Science Selective			3
					Year Three-Fall				
					ECO 112	Macroeconomics			4
					ACC 205	Managerial Accounting			4
					COM 307	Upper Division Writing			4
					MGT 307	Org. Behavior			4
					Year Three-Spring				
					FIN 302	Financial Management Principles			4
					ACC 370	Cost Accounting			4
					ECO 110	Microeconomics			4
					MGT 318	Human Resource Management			4
					Year Four-Fall				
					MGS 411	Management Science			4
					BUS 451	Issues in Business and Society			4
					WCV 001	Western Civ Elective			4
					FLN 001	Foreign Language Elective			4
					Year Four-Spring				
					BUS 485	Management Policy			4
					AMH 001	American History Elective			4
					OCV 001	Other World Civ Elective			4
					MA 112	Elements of Calculus			4
				Total Credits Eligible for Transfer	64				
						Total Transfer Credits Applied to Program			64
						Total Credits Required after Transfer			60
						Total Credits Required for Degree			124