

# Appendix A: Transfer Course Equivalencies

Effective dates: October 1, 2018 through September 30, 2021

Herkimer County Community College A.A.S. – Business Administration				SUNY Canton B.B.A.– Management (1645)			
Semester	Course #	Course Name	Cr	Course #	Course Name	Cr	
<b>1</b>	FS 100	First Year Student Seminar	1	FYEP 100	First Year Experience	1	
	BU 111	Bus Organization & Management	3	BSAD 100	Introduction to Business	3	
	IS 115	Computer Applications I	3	CITA 110	Intro to Information Technology	3	
	EN 111	College Writing (GER 10)	3	ENGL 101	Composition and the Spoken Word (GER 10)	3	
		Mathematics Selective (GER 1)	3-4		Mathematics Elective (GER 1)	3-4	
	‡ Transfer credit option available				Western Civilization (GER 5)	3	
Semester	Course #	Course Name	Cr	Course #	Course Name	Cr	
<b>2</b>	BU 114	Accounting I	3	ACCT 101	Foundations of Financial Accounting	4	
	SS 185	Intro Macroeconomics (GER 3)	3	ECON 101	Macroeconomics (GER 3)	3	
	BU 141	Intro Marketing	3	BSAD 203	Marketing	3	
	SS 121 or 122	American History to 1865 OR American History Since 1865 (GER 4)	3		American History Elective (GER 4)	3	
	EN 112	College Literature (GER 7)	3		Humanities Elective (GER 7)	3	
Semester	Course #	Course Name	Cr	Course #	Course Name	Cr	
<b>3</b>	BU 121	Business Law I	3	BSAD 201	Business Law I	3	
	BU 115	Accounting II	3	ACCT 102	Foundations of Managerial Accounting	3	
		‡ Transfer credit option available			ECON 103	Microeconomics (GER 3)	3
		‡ Transfer credit option available				Arts Elective (GER 8)	3
	BU 233	Business Applications and Strategies	3		L/L Elective (BSAD/ECON/ACCT/SPMT)	3	
Semester	Course #	Course Name	Cr	Course #	Course Name	Cr	
<b>4</b>	BU 122	Business Law II (Business Elective) (Recommended)	3	BSAD 202	Business Law II	3	
		‡ Transfer credit option available			FSMA 210	Introduction to Finance	3
		‡ Transfer credit option available			MATH 141	Statistics	3
		‡ Transfer credit option available				Foreign Language Elective (GER 9) or Other World Elective (GER 6)	3
	BU 112	Business Communications	3		L/L Business Elective	3	
Semester	Course #	Course Name	Cr	Course #	Course Name	Cr	
<b>5</b>	BU 232	Principles of Management (L/L course credit only)	3	BSAD 301	Principles of Management	3	
	BU 251	Human Resource Management	3	BSAD 310	Human Resource Management	3	
				BSAD 373	International Business Management	3	
					U/L Elective (BSAD/ECON/ACCT/MINS)	3	
					U/L Business Elective	3	
Semester	Course #	Course Name	Cr	Course #	Course Name	Cr	
<b>6</b>	BU 250	Business Ethics (L/L course credit only)	3	BSAD 319	Professional Ethics*	3	
				BSAD 340	Management Communications	3	
				ECON 314	Managerial Economics	3	
					General Elective	3	
					U/L Business Elective	3	
Semester	Course #	Course Name	Cr	Course #	Course Name	Cr	
<b>7</b>				BSAD 400	Operations Management	3	
				BSAD 449	Strategic Policies & Issues	3	
	IS 111	Keyboarding Essentials	1		General Elective	3	
					U/L General Elective	3	
					U/L Elective (BSAD/ECON/ACCT/MINS/SPMT)	3	
Semester	Course #	Course Name	Cr	Course #	Course Name	Cr	
<b>8</b>				BSAD 450 And/Or BSAD 410 And/Or Electives	Business Internship** (6-12 credits) And/Or Senior Project (3-12 credits) And/Or 4 U/L Program Electives (12 credits)	12	
				BSAD 406	Cumulative Evaluation - BBA in Mgmt	3	
<b>Accepted Transfer Credit Total</b>			<b>53- 54</b>	<b>SUNY Program Credit Total</b>		<b>122- 124</b>	

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‡ Multiple transfer credit options available depending on elective courses selected. Credits for these requirements will be accepted as follows:

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Course #	Course Name	Cr	Course #	Course Name	Cr
	<b>Elective; Choose One</b>				
	Elective (Western Civilization- GER 5)	3		Western Civilization (GER 5)	3
	Foreign Language Elective (GER 9) or Other World Elective (GER 6)	3		Foreign Language Elective (GER 9) or Other World Elective (GER 6)	3
MA 127	Mathematical Statistics I (GER 1) (Mathematics Elective)	3	MATH 141	Statistics	3
SS 186	Intro Microeconomics (GER 3)	3	ECON 103	Microeconomics (GER 3)	3
	Arts Selective (GER 8)	3		Arts Elective (GER 8)	3
<b>Additional Accepted Elective Transfer Credits</b>		<b>3</b>	<b>Total Credits</b>		

**TOTAL Credits Accepted for Transfer (from both tables above): 56-57**

Transfer credits for Herkimer County Community College program requirements will be accepted as follows, however do not serve to fulfill requirements of SUNY Canton's Management, BBA program:

Herkimer County Community College			SUNY Canton		
Course #	Course Name	Cr	Course #	Course Name	Cr
	Social Science Elective (GER 3)	3		Social Science Elective (GER 3)	3
	Science Selective (GER 2)	3		Science Elective (GER 2)	3

### Program Electives

ACCT, BSAD, CITA, ECON, ENGL 270, 301, & 380, FSMA, LEST, GMMD, HSMB, SPMT and MINS.

### Additional Notes

L/L = Lower Level Courses (100/200)

U/L = Upper Level Courses (300/400)

GER = General Education Requirement

\* Fulfills writing intensive requirement.

\*\*3.0 GPA required to enroll in BSAD 450 Business Internship

**Reminder:** Prerequisite to BSAD 450 or BSAD 410 is BSAD 405 (Orientation to Culminating Experience)

NOTE: Management students must meet eight of the ten General Education Requirements.

**STUDENT ELIGIBILITY:** Graduates of Associate of Applied Science – Business Administration program at Herkimer County Community College must possess a **minimum cumulative grade point average of 2.0 on a 4.0 scale**. SUNY Canton **assures acceptance for Herkimer County Community College students who have a cumulative GPA of 3.0 or better**. Students are encouraged to apply during their last semester at Herkimer County Community College.



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## **Program Contact**

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## **APPROVALS**

### **Herkimer County Community College:**

\_\_\_\_\_  
William McDonald  
Associate Dean of Academic Affairs

\_\_\_\_\_  
Date

### **SUNY Canton:**

\_\_\_\_\_  
Dr. Philip Neisser  
Dean, School of Business and Liberal Arts

\_\_\_\_\_  
Date

\_\_\_\_\_  
Dr. Charles Fenner  
Curriculum Coordinator, Management

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Date